



“For What It’s Worth”™

Still Got Your Money in the Stock Market?



As mentioned in previous newsletters, clients like to ask me what car to buy. I always tell them to buy the one that's going to make them happy. They will smile, nod and then ask me what cars will make a good investment. It's really hard to predict the future but there are specific attributes that generally indicate a car's potential to increase in value in the future. Here are some more of my picks for cars with good potential to see a reasonable increase:

- 1965 - 1966 Excalibur Roadster
- 1959 - 1961 Facel-Vega H.K. 500 Coupe
- 1969 - 1974 Ferrari 246 G. T. Berlinetta Dino Coupe
- 1973 - 1975 Ferrari 365 GT4 Coupe 2+2
- 1970 - 1972 Fiat Dino Hardtop Coupe
- 1970 - 1972 Fiat Dino Convertible
- 1962 Ford Galaxie 406 Convertible
- 1964 Ford Galaxie Coupe
- 1968 Ford GT40 Road Car
- 1970 Ford Torino Cobra 429 CJ Fastback
- 2005 Ford GT Coupe

We all know that the easiest way to make money buying and selling cars is to buy low and sell high, right? And of course condition matters, correctness and originality matters, history matters, documentation matters, location matters.

The **Auto Appraisal Group** provides **independent prepurchase inspection services** to assist with your buying needs. Whether you're buying for love or money, AAG can help. Watch for more of my picks next month. As always, happy motoring and stay safe.

~ ~Larry Batton, AAG Founder

What Documentation?

What documentation do you have for your vehicle and where should you keep it?

There are some obvious items that you want to keep that make up the unique history of your collector car. These include items like a build sheet, protecto-plate, original manuals, previous titles, maintenance records, restoration receipts, a Marti report, registry membership and of course past AAG appraisals that document the condition and value at specific points in time. All of these items help to document your vehicle's history and can add value to your vehicle in years to come.

You may also have items such as photographs taken over the years, car show awards, drive-in ticket stubs, speeding ticket stubs, or anything that is part of the memories you have of your collector car.

Where do you store your documents? A fire-proof safe? A safe deposit box? A file drawer in your home office? A drawer in one of your tool chests? Any of these would be a good answer to this question.

Where is the worst place to store these documents? In the car! Not trying to be an alarmist but we hear it over and over. The car is stolen or catches on fire and all of its documentation goes with it. Where is the proof that it was what you say it was?

Please, take those papers out of the dash now and find a safe place for them to reside.

CLIENT TESTIMONIAL:

"My husband and I agree that having AAG appraise our Mustang for resale value was one of the smarter decisions we've made. We would have listed it for less had we not gotten it appraised first. I'll be sure to recommend your services to our friends."

- Linda, 1965 Ford Mustang

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