



## “For What It’s Worth”™



### Still Got Your Money in the Stock Market?

Clients like to ask me what car to buy. I always tell them to buy the one that's going to make them happy. They will smile, nod and then ask me what cars will make a good investment. It's really hard to predict the future but there are specific attributes that generally indicate a car's potential to increase in value in the future. Here are some of my picks for cars with good potential to see a reasonable increase:

- 1965-1967 AC Cobra Roadster
- 1991 Acura NSX Coupe
- 1964-1966 Alfa-Romeo Giulia Spider Veloce Convertible
- 1960-1963 Aston Martin DB4 Convertible
- 1955-1956 Austin-Healey 100 M Roadster
- 1955-1962 BMW Isetta
- 1968-1969 Buick GS400 Convertible
- 1953 Cadillac Eldorado Convertible
- 1960 Chevrolet Impala Convertible
- 1971-1972 Chevrolet Chevelle Malibu SS Coupe
- 1970 & 1972 Chevrolet Corvette LT1
- 1961 Chrysler New Yorker 2 Door HT
- 1955 Dodge Custom Royal Convertible
- 1969-1970 Dodge Super Bee, 440 6-pack Coupe

We all know that the easiest way to make money buying and selling cars is to buy low and sell high, right? And of course condition matters, correctness and originality matters, history matters, documentation matters, location matters.

The Auto Appraisal Group provides [independent prepurchase inspection services](#) to assist with your buying needs. Whether you're buying for love or money, AAG can help.

Watch for more of my picks next month. As always, happy motoring and stay safe.

Larry Batton, AAG Founder

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### Collector Car Insurance Coverage

#### Actual Cash Value

The most popular type of policy written for daily drivers will only pay out the value determined by the insurance company at the time of your total loss accident. Usually based on used car prices rather than the value in the collector car market.

#### Stated Value

Very popular with collector car owners. You determine the amount that your car is insured for. If you have a total loss claim, that amount is the starting point for depreciation or other adjustments made by the insurer before settlement. You receive the lower of the stated value or actual cash value amounts.

#### Agreed Value

You and the insurer agree to the amount of coverage and the premium is adjusted accordingly. If you have a total loss claim you receive the full amount of the agreed value for your vehicle.

#### Insurance for your Insurance

How do you know if you are insured for the correct amount? An [AAG appraisal](#) can help you establish proof of your car's condition and document its current value for insurance purposes.

### AGENT TESTIMONIAL

*"I made back my investment within the first 6 months".* Chuck LoMagro, PA



### West Coast Welcomes AAG Certification

AAG will once again hold an Agent Certification in Los Angeles, California. This new business opportunity is scheduled for **July 25-28**. There is still room for candidates in this class but the registration deadline is fast approaching. Our special friends and family discount ends June 30th so don't delay. The rest of our 2012 classes will be held in locations east of the Mississippi.

AAG Agency Benefits include setting your own hours, low overhead costs and on-going business support as you provide a professional service to local collectors. With over 20 years of experience, AAG has the expertise and client base to help you build a successful business in your local community.

Call 1-800-848-2886

[AAG Website](#)

[AAG Agency Application](#)

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